

Cory Lira Consulting 2021

Rate Sheet

In an effort to ensure services are provided equitably to organizations, I use a sliding scale to determine rates. Rates below are for one facilitator. If you are a part of a small group/non-profit or have limited departmental funding, please reach out to discuss alternative rates or discounts.

Type of Work	Org Budget below \$1 million	Org Budget between \$1 million-10 million	Org Budget above \$10 million
Consultations	\$75/hr	\$150/hr	\$225/hr
Meeting/Dialogue Facilitation	\$125/hr	\$225/hr	\$325+/hr
Curriculum Development	\$150/hr	\$225/hr	\$300+/hr
Customized Workshop Delivery	\$200/hr	\$300/hr	\$350+/hr
Program Design	\$135/hr	\$210/hr	\$285+/hr
Coaching	\$150/hr	\$225/hr	\$300+/hr
Infrastructure Building	\$150/hr	\$225/hr	\$300+/hr

These rates are estimates and I will shift rates to address large size events, scope of work, or emotional labor involved in the undertaking. I do offer some discounts such as for series of workshops, repeated workshops that require less development, etc so please reach out if you would like to negotiate a rate that may be different that what is quoted here.

Retreats and Multi-Day Workshops

I provide facilitation for staff and board retreats, strategic planning meetings, and other day-long projects. Rates below include 3 hours of pre-meeting preparation per session/day booked. Out-of-town travel and extensive preparation may incur additional costs. These rates are based on 50 or less participants. Larger scale workshops & retreats will likely require an additional facilitator for an additional cost.

Half-day	\$3,000+
Full-day	\$4,000+

Project Rates and Equity Commitment

For longer-term projects or work outside of this scope, I am sometimes able to offer a project rate,

with pricing dependent on the length, goals, and scope of the project. To ensure alignment with my values and equity principles, I consider the following factors, among others, to determine rates: organizational budget and access to resources; mission, values, and programs; and the organization's primary constituency and leadership team. Project rates are also informed by the length, scope, and scale of projects (frequency of meetings, travel logistics, work complexity, and type of support).

As an anti-capitalist queer disabled fat femme of color consultant and educator, I am always trying to find the balance between asking for what I think is a fair amount that reflects pay equity for BIPOC consultants while also not wanting to prioritize money over all else. All to say, if these rates are beyond your budget, let's talk and if they are well below your budget and you can afford more, let's also talk!

To discuss rates and projects, or to ask further questions, please contact me at corylira@gmail.com.